

# *Board Meeting*

**Decision record of the Board meeting held on  
15 November 2018**

**afnic**

## DOCUMENT IDENTIFICATION

Title	Decision Record of the Board Meeting held on 15/11/2018
Hyperlink	
Reference	
Version	1.0
Date of Update	15/11/2018

## CLASSIFICATION

Document owner	RSM		
Classification level (insert an 'X' under the requisite level)			
Public	Internal	Restricted	Secret
		X	
Detail for "restricted" or "secret" levels			
Recipient(s) (name and/or group) <b>(Nominative list mandatory for the "Secret" level)</b>	Board of Trustees + Executive Management (EM) + Executive Committee + RSM		

## REVISION HISTORY

Version	Author	Date	Nature of revision
001	RSM	15/11/2018	

## APPLICABILITY (optional)

Version	Date	Comments

## 1. Attendees

### Members present or represented and entitled to vote

#### Appointed members

**Mr. Emmanuel Sartorius** by the President of INRIA, elected Chairman of the Board

**Mr. Luc Saccavini** by the President of INRIA

**Mr. Romain Bonenfant** by the Ministry for Industry

**Ms.. Aurélie Gracia-Victoria** by the Ministry in charge of Telecommunications, having authorized Mr. Romain Bonenfant to act on her behalf

**Mr. Patrick Donath** by the Ministry for Higher Education and Research, having authorized Mr. Emmanuel Sartorius to act on his behalf

#### Elected members

**Mr. Lala Andriamampianina** by the International College

**Mr. Sébastien Bachollet** by the "Users" consultative committee

**Mr. Benjamin Louis** by the "Users" consultative committee

**Mr. Eric Lantonnet** by the "Registrars" consultative committee

**Mr. Frédéric Guillemaut** by the "Registrars" consultative committee

#### Participants in an advisory capacity

**Mr. Pierre Bonis**, CEO

#### Other participants

**Mr. Laurent Toutain**, President of the Afnic Scientific Council

**Mr. Benoit Ampeau**, Partnerships and Innovation Director, Afnic

**Ms. Sophie Canac**, Afnic Member Services Manager

**Ms. Pascale Gatti**, Chief Administrative and Financial Officer, Afnic

**Mr. Hervé Martin**, Director of Human Resources, Quality of Life at Work and Legal Affairs, Afnic

**Mr. Régis Masse**, Director, Information Systems, Afnic

**Ms. Emilie Turbat**, Director, Marketing and Sales, Afnic

## 2. Working Papers

- ✓ Meeting Notification
- ✓ List of participants
- ✓ Agenda
- ✓ Power of attorney template
- ✓ Draft resolutions submitted for approval by the Board of Trustees
- ✓ Presentation material
- ✓ Minutes of the meeting held on September 26, 2018
- ✓ Dashboard as at September 30, 2018
- ✓ 2018-2023 Development Plan for the .Fr (version to be submitted to the Minister)
- ✓ Appendix of the State-Afnic Agreement (version to be submitted to the Minister)
- ✓ Memo on the requisite profile for the Chair of the Board

### 3. Agenda

- ✓ Welcome and appointment of the Recording Secretary
- ✓ Welcome of the new trustee (and roundtable)
- ✓ Composition of Board Committees \*
- ✓ Approval of the Minutes of the Board meeting held on September 26, 2018 \*
- ✓ Progress in the Board's action plan
- ✓ News update
- ✓ Dashboard as at September 30, 2018
- ✓ Priorities and Objectives of the 2019 Action Plan\*
- ✓ Follow-up of the Finance & Risks Committee meeting
  - Restitution by the Chair of the committee
  - 2019-2021 Budget \*
- ✓ Progress report on the Avenir Project
- ✓ Adoption of the Development plan for the .fr TLD
- ✓ Follow-up of Users and Registration Committee meetings
- ✓ 2019 Membership fees
- ✓ 2019 Schedule and Roadmap for work by the Board\*
- ✓ Miscellaneous items
- ✓ Restricted Session
- ✓ End of Board Meeting

### 4. Decision record

Emmanuel Sartorius opened the meeting. The agenda was approved. Ms.. Sophie Canac was appointed Recording Secretary.

## Composition of Board Committees

### Resolution 1

Based on the applications received, the Board approved the following appointments to its committees:

Mr. Romain Bonenfant, a newly appointed trustee, on the "Commitments" and "Nominations" committees, whose composition became as follows:

Commitments Committee:

- Mr. Romain Bonenfant
- Mr. Frédéric Guillemaut
- Mr. Luc Saccavini

Appointments committee:

- - Mr. Emmanuel Sartorius (Committee Chair)
- - Mr. Sébastien Bachollet
- - Mr. Romain Bonenfant
- - Mr. Éric Lantonnet
- - Mr. Benjamin Louis

The composition of the other committees remained unchanged.

## Approval of the minutes of the meeting held on September 26, 2018

### Resolution 2

The Board of Trustees approved the draft minutes of the meeting held on September 26, 2018.

## 2019 Action plan

### Resolution 3

The Board of Trustees approved the action plan presented for 2019 with the following priorities:

- Develop the attractiveness, simplicity and exemplarity of the .fr TLD
- Maintain Afnic's leadership as the French registry operator
- Prepare tomorrow's growth

## 2019 Budget

### Resolution 4

Further to the report of the Finance & Risks Committee, the Board of Trustees, taking into account the multi-annual forecast presented, adopted the budget for fiscal 2019 including:

- € 17,926,000 in operating income (including € 17,610,000 in operating income from Afnic)
- € 15,000k in operating expenses, excluding charges for the Afnic Foundation
- € 180k of net book income after deducting the charge of the Afnic Foundation for Digital Solidarity of € 1,550k

## Adoption of the Development plan for the .fr TLD

### Resolution 5

After reviewing the balance sheet and the proposals in the .fr development plan and in particular the priority targets of the development plan for young people and micro-businesses, the Board of Trustees approved the .fr 2018-2023 development plan and asked the Chief Executive Officer to submit it to the Minister for Electronic Communications.

## 2019 Membership fees

### Resolution 6

The Board set the amount of annual fees for 2019 as follows:

- Registrar: 190 euros incl. VAT
- Corporate User: 190 euros incl. VAT
- Individual user: 50 euros incl. VAT  
Reduced rate for Individual student users (on presentation of supporting documentation): 20 euros incl. VAT
- International College Correspondent: 50 euros excl. VAT

## 2019 Roadmap for the Board of Trustees

### Resolution 7

The Board of Trustees adopted the 2019 work schedule discussed at the meeting.

Drawn up this day in Montigny-le-Bretonneux on November 15, 2018.

Chair  
Emmanuel Sartorius

Trustee

Recording Secretary  
Sophie Canac